



Belfast Breakfast Seminar Invitation

Brownfield Redevelopment

Using Environmental Liability Insurances to Manage Property Risks

Please join us for breakfast and networking with fellow property professionals. This will be followed by short, informative talks on how the risks inherent in property management and transactions can be proactively identified, assessed and managed. Presentations will cover:

- Environmental Due Diligence.
- Environmental Liability Insurances
- Flood-based Risk Liability Insurances
- Warranty & Indemnity Insurances (W&I)

This seminar will give guidance on environmental insurances, an underutilised tool in the Northern Ireland marketplace. Our speakers will share their knowledge to allow you to maximise commercial benefits and derive opportunity from risk.

This breakfast seminar is free to attend and will provide valuable training and advice to those involved in property management, advisory services and transactions.

Thursday 4 April 2019
07.45 - 10.00

Linenhall Suite at the **Ten Square Hotel**
10 Donegall Square South, Belfast BT1 5JD

Agenda

07.45: Registration and breakfast
08.30–10.00: Talks followed by Q&A

Please note that this is an invitation only event. To attend, please register your interest **here**.





Presentations from:



Alan Dew – Principal Geo-environmental Consultant, WYG

Alan has 15 years' experience in environmental consultancy advising developers, financial institutions, property agents and investors with respect to potential environmental liabilities in the context of both acquisitions/divestments and the planning/regulatory regimes.

Understanding the Costs of Environmental Risks & Liabilities

Alan will provide an overview of how environmental due diligence can allow for the early identification and quantification of risks, allowing investors and developers to enter into transactional negotiations from an informed position. Through a series of case studies, he will show how environmental risks can be assessed and managed, and how opportunities for the use of environmental insurances can be identified.



Duncan Spencer – Director, EDIA

Duncan is a founding director of EDIA Limited, a specialist environmental insurance broker and consultant. A Civil Engineer by qualification, he has over 25 years' experience in the sector working for a range of environment consultants and leading insurers.

Environmental Insurance Options to Manage Environmental Liabilities

Environmental liability is poorly advertised in the UK and as such many businesses undertaking property transactions are not aware of the risks that they face until it is too late. This often results in the derailment of transactions or worse, the realisation of liabilities. Duncan will use case studies to describe these liabilities and how insurance can be used as a tool to give stakeholders confidence that their investments are secure.



Steve Packer – Director, Property Insurance Initiatives

Steve has been a specialist in property insurance for over 20 years. He has designed and implemented UK and European Insurance programmes for a number of leading property investors and has worked for Lloyd's of London, national brokers, and in-house broking houses specialising in placement of complex risks.

Using Environmental Insurances to Manage Flood Risk Liabilities

With the increasingly unpredictable weather it's no wonder that floods hit the headlines more and more. Intense storms and extreme weather patterns are on the rise and, more than ever, businesses affected by surface flooding may have inadequate business interruption and insurance covers in place. Steve will advise of the current position of insurers and talk about mitigating the risks and how you can ensure adequate protection is in place.



Chris Jackson – Managing Director, Acquinex

Chris has over 16 years of M&A experience including time spent at PwC, E&Y, ABN AMRO and (as principal) with Beazley. Prior to founding Acquinex, Chris headed the UK M&A practice at Marsh, leading a team of Transactional Risk specialists in London and coordinating with their wider operations in Europe.

Environmental Liability Management via Warranty & Indemnity Insurances

Until recently, W&I policies were not common. However, an influx of foreign real estate buyers has led to an increase in the popularity of this type of insurance. Chris will outline how the buyer and seller needs for this insurance vary, where W&I can offer reassurance on claims for breach of warranty and what issues to consider when taking out a policy.